

Delmarva Power Energy Savings for Business Program

SMALL BUSINESS PROGRAM PACKAGED HVAC (in Existing Buildings)



The Delmarva Power Energy Savings for Business Program offers incentives to install energy efficient HVAC Equipment. To take advantage of these incentives, you must meet the following eligibility requirements:

1. Be a Delmarva Power customer and business in the Maryland territory with an electrical demand \leq 100 kW over the last twelve months with annual kWh of less than 875,000.¹
2. Have an existing facility, as new construction is not eligible for this program.
3. Not be a temporary account, a cellular phone or microwave transmission tower-account, or a vacant facility. These may be eligible for New Construction or other programs.

If a single customer has multiple accounts in the same facility and one account has \leq 100 kW demand over the previous twelve months, the equipment serviced through that account is eligible for Small Business Program incentives; equipment serviced by accounts with demand $>$ 100 kW are not eligible for Small Business Program incentives.

¹Accounts with annual kWh usage \geq 400,000 but $<$ 875,000 kWh will require further review from the Program, even if the accounts meet the kW program requirements.

In addition, incentives greater than \$30,000 or kWh savings greater than 45,000 for one or a combination of projects, completed within the last three years, will receive additional review and will require explanation from customer and/or trade ally.

All projects now require pre-approval.

You can contact your installation contractor or equipment vendor to discuss energy efficient equipment options. If you do not have a contractor or vendor in mind, please visit our website for a list of Service Providers.

Additional Terms and Conditions apply; see the Application tab for full details.

Eligible Measures and Incentives Version 6.6 4-12-2023

Unit	Cooling Capacity		Minimum Requirements			Base Incentive	
	Btu/h	Tons	SEER/IEER	EER	HSPF/ COP	Incentive	Unit
Residential Air Conditioner installed in Commercial Setting (Window Unit)							
Single Package	N/A	N/A	Meet Energy Star Requirements			\$28	per unit
Air Conditioning Only							
Split System	<65,000	<5.4	16.0	N/A	N/A	\$400	per ton
Single Package	<65,000	<5.4	16.0	N/A	N/A	\$400	per ton
Either	\geq 65,000 and <135,000	\geq 5.4 and <11.25	14.0	12.2	N/A	\$400	per ton
Either	\geq 135,000 and <240,000	\geq 11.25 and <20	13.2	12.2	N/A	\$400	per ton
Either	\geq 240,000 and <360,000	\geq 20 and <30	12.3	11.0	N/A	\$400	per ton
Air Source Heat Pumps							
Split System	<65,000	<5.4	16.0	N/A	9.0	\$400	per ton
Single Package	<65,000	<5.4	16.0	N/A	8.5	\$400	per ton
Either	\geq 65,000 and <135,000	\geq 5.4 and <11.25	13.0	12.0	3.4	\$400	per ton
Either	\geq 135,000 and <240,000	\geq 11.25 and <20	12.0	10.8	3.3	\$400	per ton
Either	\geq 240,000 and <360,000	\geq 20 and <30	10.8	9.5	3.3	\$400	per ton
Water Source Heat Pumps							
Single Package	<65,000	<5.4	14.0	14.0	4.7	\$220	per ton
Single Package	\geq 65,000 and <135,000	\geq 5.4 and <11.25	14.0	14.0	4.7	\$220	per ton
Single Package	\geq 135,000	\geq 11.25	14.0	14.0	4.7	\$220	per ton
Water Cooled and Evaporative Air Conditioning							
Single Package	<65,000	<5.4	16.0	14.0	N/A	\$400	per ton
Single Package	\geq 65,000 and <135,000	\geq 5.4 and <11.25	15.3	14.0	N/A	\$400	per ton
Single Package	\geq 135,000 and <240,000	\geq 11.25 and <20	14.8	14.0	N/A	\$330	per ton
Single Package	\geq 240,000 and <360,000	\geq 20 and <30	14.0	13.4	N/A	\$330	per ton
Geothermal Heat Pumps							
Single Package	All	All	18.0	18.0	4.7	\$550	per ton
Single Package	All	All	20.0	20.0	5.0	\$650	per ton
Packaged Terminal Air Conditioner							
Single Package	<9,000	< 3/4	N/A	12.0	N/A	\$135	per unit
Single Package	\geq 9,000 and <12,000	\geq 3/4 and < 1	N/A	11.4	N/A	\$175	per unit
Single Package	\geq 12,000	> 1	N/A	10.5	N/A	\$225	per unit
Packaged Terminal Heat Pump							
Single Package	<9,000	< 3/4	N/A	11.7	3.4	\$120	per unit
Single Package	\geq 9,000 and <12,000	\geq 3/4 and < 1	N/A	11.0	3.3	\$176	per unit
Single Package	\geq 12,000	> 1	N/A	10.1	3.1	\$200	per unit
Ductless, Mini-Split Air conditioners and Heat Pumps							
AC Split System	All	All	16.0	N/A	N/A	\$400	per ton
HP Split System	All	All	16.0	N/A	8.2	\$400	per ton
Smart Thermostats							
See note below ¹	<300,000	< 25	N/A	N/A	N/A	\$140	per unit

Note that the incentive will be based upon actual tons calculated by dividing the rated Btu/hour shown on the specifications by 12,000.

¹ Unit must control central A/C, heat pump, or rooftop units that serve normal conditioned spaces, spaces, not semi-conditioned spaces or spaces with large frequently open doors (e.g. loading docks and car repair shops).