



Kristen Wheatley
President

CUSTOMER SUCCESS STORY

West Salisbury Little League
Salisbury, Maryland

PRESCRIPTIVE PROGRAM

Helping Little Dreams Grow

At nearly 10 fields around Salisbury, Md., children come out to play baseball. Friends watch, families cheer, and the community gathers.

The West Salisbury Little League offers youth 4–16 years old a place to play sports, have fun, and learn skills that will last a lifetime. But to do that, they needed some updates—like new lighting in their concessions, storage, and other buildings.

The organization of volunteers at the Little League learned about Delmarva Power’s program incentives for energy improvements. Soon, reducing energy use and cutting costs meant there was more for what really mattered: the youth.

Savings at a Glance

Prescriptive Program

The West Salisbury Little League upgraded its lighting at its park buildings.

Project Costs

\$25,155

Total project cost

\$13,982

Incentives paid

Estimated Annual Savings

25,154

kWh per year

\$3,270

per year

“It’s been a great experience that will help the Little League save money.”

—Kristen Wheatley | President | West Salisbury Little League



The Opportunity

With commercial kitchen equipment upgraded, the board president championed the effort to replace the outdated lighting in their buildings as well.

The Upgrades

The West Salisbury Little League upgraded their lighting to reduce energy use, cut costs, and improve comfort. These improvements encompassed areas of the building designated for concessions, storage, board meetings, and registrations.

The Results

Delmarva Power's Energy Savings for Business program stepped up to the plate, helping them save on energy costs now and in the future—so they have more to spend on their teams.

Get started now.

For more information, visit delmarva.com/Business or call **866-353-5799**.



Experience success firsthand.

Delmarva Power offers a variety of incentive programs to suit your needs, whether that's optimizing existing equipment and controls, or upgrading to new energy-saving equipment. Prescriptive incentives are available for lighting, HVAC systems, variable frequency drives, food service equipment, air compressors, and more. And for system optimization or large, complex projects, consider our Building Tune-up or Custom programs.

Offer valid for Delmarva Power residential customers in Maryland only. EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER and how you can participate, go to delmarva.com/SaveEnergy.

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