

LIGHTING UPGRADES MADE SIMPLE

Delmarva Power Business Instant Discounts Program



Delmarva Power's Business Instant Discounts Program makes it easy to save on everyday lighting purchases and improve energy efficiency.

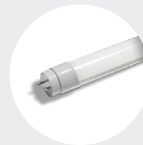
We offer instant discounts on qualifying lighting when you purchase from participating local distributors. Sales representatives can offer personalized advice on lighting products that meet the needs of your business.

When you replace your lighting with energy-efficient models, you can:

- Lower energy costs
- Improve employee productivity
- Refresh interior and exterior spaces

Visit delmarva.com/BID, or call **1-866-353-5799** to learn more.

Get Instant Discounts On



LINEAR LED LAMPS
as low as \$1.00

FLUORESCENT LAMPS
as low as \$0.25



LED REPLACEMENT LAMPS
as low as \$0.50



LED RECESSED TRIM KITS
as low as \$0.50



LED REPLACEMENT FOR HIGH-INTENSITY DISCHARGE LAMPS
as low as \$2.00

We offer instant discounts at the following distributors:



Inside Sales

Josh Belloff, Program Manager
410-248-3438
josh.belloff@capitalelectricsupply.com



Inside Sales

Kelly Gray, Program Manager
410-242-4172
kellyg@cnrlight.com



Inside Sales

Tom Arnett, Program Manager
410-866-6000
tmarnett@shepherdelec.com



Inside Sales

Chris Boyle, Program Manager
602-373-4574
cboyle@csmlink.com

Berlin

Timmy Cooper, Branch Manager
11070 Cathell Rd.
Suite 25
Berlin, MD 21811
410-208-0800
timmy.cooper@capitaltristate.com

Baltimore

Kelly Gray, Branch Manager
4318 Washington Blvd.
Baltimore, MD 21227
410-242-4172
kellyg@cnrlight.com

Baltimore

Tom Arnett, Branch Manager
7401 Pulaski Highway
Baltimore, MD 21237
410-866-6000
tmarnett@shepherdelec.com

Hanover

Ross Faris, Branch Manager
1020 Airport 100 Way
Hanover, MD 21076
410-691-7889
ross.faris@hdsupply.com

Chestertown

Brian Pylant, Branch Manager
305 N. College Ave.
Chestertown, MD 21620
410-778-1154
brian.pylant@capitalelectricsupply.com



Inside Sales

Michael Venditto, Program Manager
203-539-2408
michael.venditto@rexelusa.com



Inside Sales

Brad Meadows, Program Manager
847-535-4702
utility_incentives@grainger.com



Inside Sales

Ira Geller, Program Manager
410-247-3636
ira@gellerlighting.com

Salisbury

Kenton Yoder, Branch Manager
1774 Westwood Dr.
Salisbury, MD 21801
410-546-1221
kenton.yoder@capitaltristate.com

Easton

Joshua Jarboe, Branch Manager
8039 Industrial Park Rd.
Easton, MD 21601
410-822-3601
joshua.jarboe@rexelusa.com

Annapolis

John Kobus, Branch Manager
10981 Guilford Rd.
Annapolis Junction, MD 20701
301-543-4900
john.kobus@grainger.com

Baltimore

Ira Geller, Branch Manager
3720 Commerce Dr.
Suite 1101
Baltimore, MD 21227
410-247-3636
ira@gellerlighting.com

Salisbury

Nick Sandt, Branch Manager
401 Winfield Ave.
Salisbury, MD 21801
410-831-6153
nick.sandt@rexelusa.com

Baltimore

John Kobus, Branch Manager
2100 Haines St.
Baltimore, MD 21230
410-234-0184
john.kobus@grainger.com

Baltimore

David Diggs, Branch Manager
8820 Citation Rd.
Baltimore, MD 21221
410-391-9000
david.diggs@grainger.com

To participate in the Delmarva Power Business Instant Discounts Program, equipment must be installed in a Maryland commercial facility with a Delmarva Power electric account number. Additional eligibility requirements apply, visit delmarva.com/BID for more information. Pricing and participating distributors are subject to change. Contact distributors for current product prices. See website for a list of current participating distributors.

BID-0819



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