

INCENTIVES FOR HIGH-EFFICIENCY EQUIPMENT

Delmarva Power Energy Savings for Business Program: Prescriptive, Custom/New Construction, Building Tune-up, and Business Instant Discounts only

Lighting Equipment and Controls*	Incentive	Unit
LED Linear Recessed or Surface Troffers	\$50–\$85	Fixture
LED Flat Panels	\$30–\$60	Panel
LED Linear Ambient Luminaires	\$12–\$17	Foot
LED Stairwell Luminaires	\$100	Fixture
LED Wall Wash Luminaires	\$15	Foot
LED Track/Mono-Point Luminaires	\$30	Head
LED Display Case Luminaires	\$25–\$30	Fixture
LED High/Low Bay Fixtures	\$100–\$400	Fixture
LED Exterior Luminaires	\$55–\$345	Fixture
LED Linear Retrofit Kits	\$5–\$10	Kit
LED Integrated Retrofit Kits	\$10–\$70	Kit
LED Retrofit Kits for Ambient Luminaires	\$5	Foot
LED Retrofit Kits for High/Low Bay Luminaires	\$30	Kit
LED Retrofit Kits for Exterior Luminaires	\$30	Kit
ENERGY STAR® Fixtures	\$15–\$80	Fixture
Type C LED Linear Lamp and New LED Driver	\$4	Lamp
Type C LED Mogul Screw-Base Replacement for HID Lamp and New External Driver	\$30	Lamp
Networked Lighting Controls	\$40–\$50	Fixture
Dual Daylight/Occupancy Controls	\$30	Fixture
Daylight Controls	\$20	Fixture
Vacancy Controls	\$20	Fixture
Occupancy Controls	\$15	Fixture
Controls for Low Wattage Fixtures	\$3–\$10	Fixture
Sign Lighting – Dusk to Dawn	\$1.00	Per Watt Reduced
Sign Lighting – Retail 8:00am–9:00pm	\$1.25	Per Watt Reduced
Sign Lighting – 24 Hours/7 Days per Week	\$1.65	Per Watt Reduced
Street Lighting	\$55–\$345	Fixture

Specialized Controls	Incentive	Unit
Smart Power Strips	\$10	Strip
Hotel Room HVAC Controls	\$70	Room
Receptacle Controls	\$10	Room
Vending Machine Refrigerated Controls	\$75	Control
Vending Machine Controls	\$30	Control

*Existing buildings only

Misc. Energy Efficiency Measures	Incentive	Unit
Commercial Clothes Washers	\$100–\$200	Unit
Residential Dehumidifiers	\$25	Unit
Window Film*	\$1	Sq. Ft.

HVAC Equipment	Incentive	Unit
Window Units	\$25	Unit
Air Conditioners Only†	\$200	Ton
Air Source Heat Pumps†	\$200	Ton
Water Cooled Air Conditioners†	\$150–\$200	Ton
Geothermal Heat Pumps	\$200–\$300	Ton
Packaged Terminal Air Conditioners	\$60–\$100	Ton
Packaged Terminal Heat Pumps	\$60–\$100	Ton
Ductless Mini-Split Air Conditioners/Heat Pumps	\$100	Ton

Chillers	Incentive	Unit
Air Cooled Chillers	\$24 base, \$8 enhanced	Ton
Water Cooled Screw and Reciprocating Chillers	\$10–\$24 base, \$2–\$8 enhanced	Ton
Water Cooled, Electrically Operated Centrifugal Chillers	\$10–\$20 base, \$3–\$4 enhanced	Ton

Variable Frequency Drives	Incentive	Unit
Variable Frequency Drives (2–100 HP)	\$500–\$5,000	Unit
Variable Frequency Drives (>100 HP)	\$50	HP

Commercial Kitchen	Incentive	Unit
Anti-Sweat Heat Controls	\$40	Door
Strip Curtains	\$3	Sq. Ft.
ECM Evaporative Fan Motors	\$50	Motor
Reach-In Refrigerators	\$75–\$225	Unit
Reach-In Freezers	\$100–\$500	Unit
Reach-In Door Closers*	\$40–\$50	Door
Refrigeration Display Case Doors on Open Display Case*	\$25–\$50, up to \$600 per case	Linear Feet of Width
Night Covers for Refrigerated Cases*	\$8, up to \$500 per case	Linear Feet of Width
Anti-Fog Film*	\$8	Sq. Ft.
Networkable Evaporator Fan Controls	\$65–\$75	Motor

Commercial Kitchen	Incentive	Unit
Ice Machines	\$50–\$250	Unit
Fat Fryers	\$200	Unit
Steam Cookers	\$750	Unit
Hot Food Holding Cabinets	\$200–\$300	Unit
Griddles	\$250	Unit
Convection Ovens	\$350	Unit
Combination Ovens	\$1,000	Unit
Low-Flow Pre-Rinse Valves for Automatic Dishwashers	\$75	Unit
Commercial Dishwashers – High Temperature	\$250–\$1,000	Unit
Commercial Dishwashers – Low Temperature	\$50–\$500	Unit
Water Coolers	\$50	Unit

Building Tune-up**	Incentive	Unit
Building Tune-up Plan	\$0.05	Sq. Ft.
Building Tune-up Investigation Report	\$0.10	Sq. Ft.
Building Tune-up Implementation Report	\$0.10	Sq. Ft.

HVAC Tune-up*	Incentive	Unit
Enhanced Tune-up	\$175 \$250	Single Compressor Units Multi-Compressor Units

Monitoring-Based Commissioning*	Incentive	Unit
Phase 1 – Installation	25%, up to \$8,000	3-Year Contract Cost
With an ASHRAE Level 2 Audit	Additional \$0.04	Sq. Ft. of Conditioned Space
Phase 2 – Monitoring	N/A	N/A
Phase 3 – Implementation	\$0.20	Annual kWh Saved

Operations and Maintenance Training*	Incentive	Unit
Pre-Qualified Courses	80%, up to \$1,000	Course

Custom	Incentive	Unit
Custom Measures	\$0.25 (first year only), or 50%/75%	kWh Saved Installed*/ Incremental Cost

New Construction – Design-Based Lighting	Incentive	Unit
Tier 1	\$0.40	Watt
Tier 2	\$0.80	Watt

New Construction – Comprehensive Design Support	Incentive	Unit
Phase 1 – Brainstorming	Up to \$1,000	Based on Sq. Ft.
Phase 2 – Simulation Analysis	\$0.03–\$0.10	Sq. Ft.
Phase 3 – Final Design	Up to \$8,000	Based on Sq. Ft. and Measures
Phase 4 – Enhanced Commissioning	Up to \$8,000	Based on Sq. Ft. and Costs

Business Instant Discounts* – Lighting	Incentive	Unit
Linear Fluorescent T8 and T5 Lamps	\$2.50	Lamp
LED Replacement Lamps	\$6–\$15	Lamp
Linear LED Lamps	\$8	Lamp
LED Recessed Trim Kits	\$20	Kit
LED High Intensity Discharge Replacement Lamps	\$60–\$80	Lamp

Business Instant Discounts* – HVAC	Incentive	Unit
Air Conditioners Only	\$200	Ton
Air Source Heat Pumps	\$200	Ton
Packaged Terminal Air Conditioners	\$60–\$100	Ton
Packaged Terminal Heat Pumps	\$60–\$100	Ton
Ductless Mini-Split Air Conditioners/ Heat Pumps	\$100	Ton

*Existing buildings only.

**Existing buildings only. Not to exceed 75% of the Building Tune-up plan costs.

†\$200 per unit additional incentive for a Dual Enthalpy Economizer.

‡Discounts are only available at select distributor locations. Visit delmarva.com/BID for more information.

Qualifying equipment is subject to specifications, terms, and conditions as outlined in the program application. When an incentive range is provided, specific equipment will determine the exact incentive level. All projects require pre-approval to receive program incentives. Existing equipment being replaced may not be removed or altered, and proposed equipment may not be purchased and/or installed prior to the issuance of a program pre-approval letter.

Incentive rates are subject to change without notice. Visit delmarva.com/business for a current list of available incentives.

Ready to discuss a project?

Visit delmarva.com/business or give us a call at **1-866-353-5799** to learn more.